

MECON Ltd. (Standalone) - MoU 2021-22

| S.No. | Name of Parameter | Unit | Weightage | Estimates for (2020-21) | Best of Legacy performance | Target 2021-22 |
|-------|--|----------------|-----------|-------------------------|----------------------------|----------------|
| 1. | Revenue from Operations | Rs. In Cr. | 15 | | | 895 |
| 2. | Asset Turnover Ratio | % | 5 | | | 55.93 |
| 3. | EBITDA as a percentage of Revenue | % | 10 | | | 6.47 |
| 4. | Return on Net Worth | % | 10 | | | 29.15 |
| 5. | Return on Capital Employed | % | 5 | | | 9.00 |
| 6. | Total Income | Rs. In Cr. | 25 | | | 935 |
| 7. | Earning per Share | Rs. | 15 | | | 30.36 |
| 8. | Trade Receivables as number of days of Revenue from Operations | Number of Days | 5 | | | 60 |
| 9. | Increase in Exports over previous year | % | 10 | | | 10 |
| | | Total | 100 | | | |

Notes:


- The targets are based on audited accounts for the FY-2020-21.
- Vision provided by the administrative Ministry is also considered for Benchmarking.
- Earning per Share of unlisted CPSEs.
- Proportionate marks for achievement of 50% to 100% Targets.
- No marks for achievement below 50.00% of Target.
- In working out achievements for FY 2021-22, quantified qualifications of CAG/ Statutory Auditors to be adjusted in case of overstatement of Revenue/ Profit/ Surplus or understatement of Loss/ Deficit.


Sanjiv Kumar
21-01-2022

Sanjiv Kumar
26/1/22

Compliance parameters for 2021-22

| S.No. | Parameter | Marks | Source/ Verification |
|-------|---|-------|---|
| 1. | 25% of Total Procurement From GeM portal: (Procurement of goods and services through GeM portal during the year as per GeM)/(Total procurement of goods and services during the previous year as per Sambandh portal) *100 | -2 | Administrative Ministry on the basis of GeM portal and Sambandh portal |
| 2. | DPE guidelines on select matters i) Pay Revision guidelines and review of profitability of CPSEs for pay revision ii) Expenditure Management Economy Measures and Rationalisation of Expenditure iii) Guidelines on Accessible India Campaign (Sugamya Bharat Abhiyan) iv) Guidelines on implementation of the Apprenticeship Act, 1961 v) Guidelines issued from time to time on CSR expenditure by CPSEs. | -2 | Administrative Ministry on the basis of CAG Reports etc. |
| 3. | Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency | -3 | Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s) |
| 4. | Target as given by DIPAM/ NITI Aayog: i. Dividend Payout ii. Assets Monetization Milestones iii. Specific disinvestment Milestones | -2 | Administrative Ministry on the basis of confirmation from DIPAM/ NITI Aayog |
| 5. | Procurement and timely payment to Micro Small and Medium Enterprises (25% of Procurement of goods or services through MSEs (including 4% from SC/ST MSEs and 3% from Women MSEs) during the year as per Sambandh Portal) (Total procurement of goods and services during the year as per Sambandh Portal) | -2 | Administrative Ministry on the basis of Sambandh portal |
| 6. | Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry) | -1 | Confirmation by the administrative Ministry |


 CMD / MD, MECON Ltd.
 Date - 21 - 01 - 2022


 Secretary, Ministry of Steel
 संतोष सिंह / SANJAY SINGH
 सचिव/Secretary
 भारत सरकार / Ministry of Steel
 भारत सरकार / Government of India
 उत्तरांचल, नई दिल्ली
 Udyog Bhawan, New Delhi

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