


**MECON Ltd. (Standalone) - MoU 2023-24**

S. No.	Name of Parameter	Unit	Weightage	Target 2023-24
1	Revenue from Operations	Rs. Cr.	33	1226
2	CAPEX	Rs. Cr.	10	16
3	EBITDA as a percentage of Revenue	%	10	6.47
4	Return on Net Worth	%	15	9.37
5	Asset Turnover ratio	%	5	64.28
6	Acceptance/ Rejection of Invoices of Goods & Services through TReDS Portal within specified time	%	5	100
7	Procurement from GeM as per approved Procurement Plan	%	2	100
8	Trade Receivables as number of days of Revenue from Operations	Number of Days	5	90
9	Earning per Share	Rs.	15	11.80
		<b>Total</b>	<b>100</b>	

**Notes:**

- The targets are based on projections for the FY 2022-23 and the same shall be subject to revision on the basis of audited figures
- Vision provided by the administrative Ministry is also considered for Benchmarking
- CAPEX target - As per Budget Document of Union Govt. (Statement 26)
- EPS parameter for unlisted CPSE
- Proportionate marks for achievement of 50% to 100% Targets
- No marks for achievement below 50.00% of Targets

Compliance parameters for 2023-24			
S. No.	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Audit Report(s)
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis of confirmation from NITI Aayog
4	Procurement of goods or services through MSEs as % of Total procurement of goods and services - 25 %	-1	Administrative Ministry on the basis of Sambandh portal
5	Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services - 4%	-1	Administrative Ministry on the basis of Sambandh portal
6	Procurement of goods or services through Women MSEs as % of Total procurement of goods and services - 3%	-1	Administrative Ministry on the basis of Sambandh portal
7	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry

  
CMD / MD, MECON Ltd.

Date -

  
Secretary, Ministry of Steel

Date -