



**Memorandum of
Understanding (2023-24)
between
Ministry of Steel
and
Steel Authority of India Limited**

AUTHENTICATED

(FAGGAN SINGH KULASTE)

MINISTER OF STATE FOR STEEL

फगन सिंह कुलस्ते/Faggan Singh Kulaste

इस्पात एवं ग्रामीण विकास राज्य मंत्री

Minister of State for Steel & Rural Development

भारत सरकार/Govt. of India

नई दिल्ली/New Delhi

MEMORANDUM OF UNDERSTANDING

(MoU)

2023-24

MINISTRY OF STEEL

AND

STEEL AUTHORITY OF INDIA LIMITED

STEEL AUTHORITY OF INDIA LIMITED
MOU BETWEEN SAIL AND MINISTRY OF STEEL FOR THE YEAR 2023-24

(Consolidated)				
S.No.	Name of Parameter	Unit	Weightage	Target 2023-24
1	Revenue from Operations	Rs. Cr.	5	124038
2	Production of Iron & Steel	MT	28	20.14
3	CAPEX	Rs. Cr.	10	6800
4	EBITDA as a percentage of Revenue	%	10	16.41
5	Return on Capital Employed	%	15	13.85
6	Asset Turnover ratio	%	5	92.94
7	Acceptance / Rejection of Invoices of Goods & Services through TReDS Portal within specified time	%	5	100
8	Procurement from GeM as per approved Procurement Plan	%	2	100
9	Expenditure on R&D / Innovations Initiatives as % of PBT	%	5	7.29
10	Total Return to Shareholders	%	15	100
		TOTAL	100	

Notes:

- The targets are based on projections for the FY 2022-23 and the same shall be subject to revision on the basis of audited figures.
- Vision provided by the Administrative Ministry is also considered for Benchmarking.
- CAPEX targets - As per Budget Document of Union Govt. (Statement 26).
- Target for Expenditure on R&D / Innovations Initiatives is based on PBT of FY 2023- 24 and achievement to be confirmed based on Annual Report of CPSE.
- TRS parameter will be benchmarked to BSE 500 Index and the proportionate marking for achievement as per benchmarked range.
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on TRS.
- No marks for achievement below 50.00% of Targets.

Compliance parameters for 2023-24

S.No.	Parameter	Marks	Source / Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG / Statutory / Secretarial Audit Report(s)
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis of confirmation from NITI Aayog.
4	Procurement of goods or services through MSEs as % of Total procurement of goods and services – 25%	-1	Administrative Ministry on the basis of Sambandh portal
5	Procurement of goods or services through SC / ST MSEs as % of Total procurement of goods and services – 4%	-1	Administrative Ministry on the basis of Sambandh portal
6	Procurement of goods or services through Women MSEs as % of Total procurement of goods and services – 3%	-1	Administrative Ministry on the basis of Sambandh portal
7	Increasing Safety Training of employees by 10% over previous year.	-1	Administrative Ministry
8	Compliance with provisions relating to TReDS as outlined in DPE OM No. DPE-7(4)/2007-Fin dated 04-05-2020	-1	Administrative Ministry

[Signature]

[Amarendu Prakash]

Chairman, Steel Authority of India Limited

Date:

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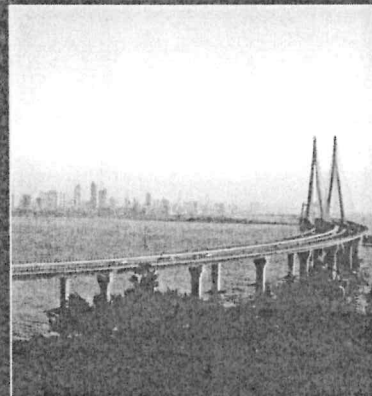
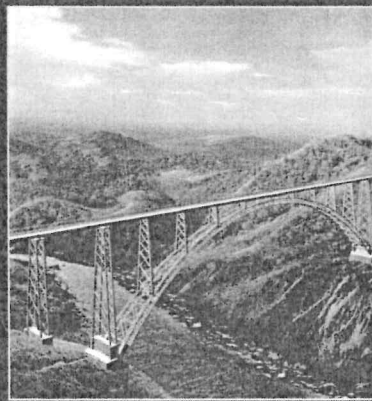
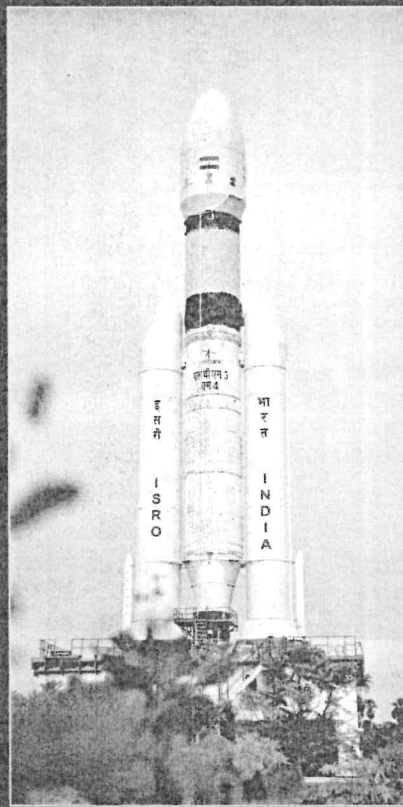
[Signature]

[Nagendra Nath Sinha]

Secretary, Ministry of Steel

Date:

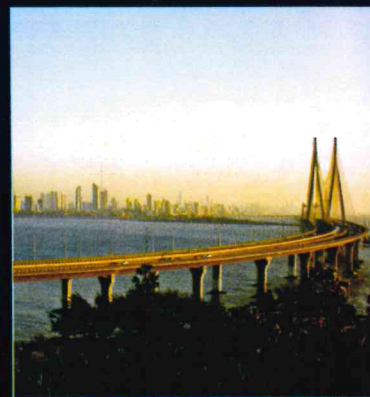
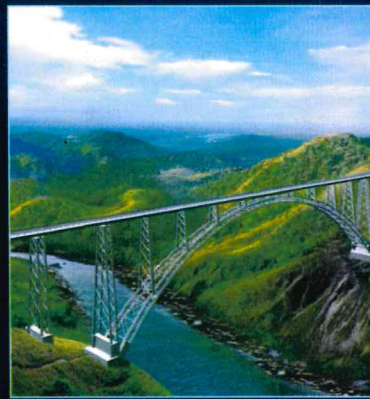
सचिव/Secretary
उद्योग भवन, नई दिल्ली
Udyog Bhawan, New Delhi



स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड
STEEL AUTHORITY OF INDIA LIMITED

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